

Job Announcement for Goodwill Theatre, Inc.

Job Title: Development Director

Reports To: CEO

Salary: \$65,000/year

Tenure/Time Base: Permanent/Full-Time

Final Filing Date: Until Filled

Field: Arts and Culture, Performing Arts

ABOUT THE GOODWILL THEATRE

Goodwill Theatre, Inc. was established in 2001 with a mission is to create and operate a dynamic regional Performing Arts and Conference Center with a professional Training Academy that will enrich the lives of our residents and visitors through education, events and performances. In 2007, GWT opened the Firehouse Stage as the first performance venue. In 2008, the Firehouse Stage was named the Schorr Family Firehouse Stage. Currently, the venue hosts over 65 events annually, including cabaret, classics, theater for young audiences, classical piano, jazz, puppets, and private rentals.

The Capital Campaign will raise funding to rehabilitate the 1920 National Register historic theater (Goodwill Theatre) as the hub of a multistage Performance/Conference Complex. Phase 1 completes the adaptive re-use of the 850-seat Goodwill Theatre that includes a 250-seat basement film screening room. This project will bring much needed vibrancy & community pride back to Johnson City.

ANNUAL OPERATING BUDGET: \$700,000

ANNUAL FUNDRAISING GOAL: \$141,000

CAPITAL & ENDOWMENT CAMPAIGN GOAL: \$22,000,000

POSITION OVERVIEW

In collaboration with the CEO and a three-person team, the Development Director is responsible for the development, implementation and administration of Goodwill Theatre's annual appeal, capital campaign, special events, and specialty cultivation, fundraising, and stewardship activities, with focus on frontline donor relationship building and strengthening individual giving. This is a new position in an exciting time of growth for the organization as we ramp up the Momentum Capital Campaign and are surrounded by Binghamton University's evolving Health Campus and United Health Services expansion.

The ideal candidate will have a Bachelor's Degree and proven fundraising knowledge and experience in a non-profit environment, with a capital campaign as part of that experience a plus. She/he will possess excellent interpersonal and communication skills and planning abilities. Strong public relations expertise and a relationship building attitude are important. Familiarity with donor database, prospecting and research tools are required.

Goodwill Theater Inc. provides equal employment opportunity to all people without regard to race, color, sex, religion, age, national origin, disability, sexual preference, or Vietnam Era Veteran Status, while affirmatively developing avenues of entry and mobility for minorities, women, individuals with disabilities and Vietnam Era Veterans.

Contact: Please submit a letter, resume and three letters of reference to:

Christine Springer, General Manager

67 Broad Street, Ste. 210, Johnson City, NY 13790

cspringer@goodwilltheatre.net

(607) 772-2404, ext. 307

***Goodwill Theatre, Inc. 67 Broad Street, Ste. 210, Johnson City, NY 13790 (607) 772-2404
info@goodwilltheatre.net***